

Let's Buy a Business

- Negotiate Basic Terms
 - Non-disclosure Agreement
 - Buy Entity versus Buy Asset
 - Appraisals
 - Form of Business
- Letter of Intent
 - When
 - How much
 - What
 - Token deposit
 - Inventory value
- Due Diligence
 - Accounting
 - Tax
 - Payroll and Employment Taxes
 - Employee Benefits – 401K, Simple IRA
 - Trademarks and Intellectual Property (IP)
 - Franchise issues
 - Contracts, liabilities and lawsuits
- Real Estate
 - Lease/Buy
 - Determine FMV
- Financing
 - Terms
- Other
 - Bulk sales
 - Employment contracts
 - Non-compete agreements
 - Bill of Sale for Personal Property